



April, 2023

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2023 LEGISLATIVE CONFERENCE

Eric Tonnesen and Jerri Champlin represented our chapter at the recent NECA Legislative Conference to speak with representatives about issues of concern to our members. We were able to meet with Jimmy Panetta, John Duarte and David Valadao to discuss these important topics. Additionally, Eric Tonnesen spoke with Speaker of the House Kevin McCarthy (pictured above) at the Legislative Reception.

This year’s meetings focused on the following priorities, promoting us to ask the support of:

1. Enact Permitting Reform to Ensure Timely Approval for Projects

- a) Set clear deadlines, require simultaneous agency reviews, and effectively communicate to

- applicates of required materials for certification
- b) Codify key elements of the “One Federal Decision” framework
- c) Improve the Clean Water Act
- d) Section 401 certification process
- e) Shorten unnecessary litigation delays and judicial reviews
- f) Improve the siting process

2. Make the Tax Cuts and Jobs Act of 2017 Permanent

- a) Make the 199A Pass-Through Deduction permanent
- b) Repeal the Estate Tax
- c) Repeal the Alternative Minimum Tax
- d) Reinstate 100% Bonus Depreciation

3. Support Modernization of Airport and Water Infrastructure

- a) Pass the Federal Aviation and Administration (FAA) Reauthorization Act
 - i. Provide funding to modernize our airports and air traffic infrastructure
 - ii. Expand investments to the Airport Improvement Program (AIP)
 - iii. Increase the Passenger Facility Charges (PFCs)
 - iv. Support the Small Community Air Service

TO BENEFIT ... PARTICIPATE!

Development Program
(SCASDP)

- b) Pass the Water Resources Development Act (WRDA)
 - i. Support regular waterway authorization to help meet the nation's economic, safety and transportation needs
 - ii. Invest in the Clean Water and Drinking Water State Revolving Funds (SRFs)

In addition to the Capitol Hill meetings, NECA coordinated a congressional reception, which was attended by members of Congress, Senators and House Speaker Kevin McCarthy.

The annual Conference connects our Chapter and contractor members with our federal representatives and keeps our well-established relationships with our members of Congress. We again found them to be very open to our concerns and asks. Our thanks to the NECA's Government Affairs team in Washington, DC, who do an amazing job representing the concerns of our members each day in our nation's capital.



SERVICE & MAINTENANCE CONFERENCE

Service and maintenance work presents an opportunity for NECA members to grow their businesses, strengthen their relationships with customers and develop an ongoing revenue source. To help our members in this area, we are excited to offer a brand-new conference dedicated to the topic of service and maintenance work. This conference will help members who do service and maintenance work, those who are considering establishing service and maintenance divisions and those just getting started. Attendees will learn how to identify best practices, establish processes and learn from others who are successfully doing this work.

The inaugural Service and Maintenance Conference will be held at the Hyatt Regency Denver from June 28-29, 2023. This two-day conference will help electrical contractors to build and navigate a successful service and maintenance-oriented department. Insight on how to operate

division from start to finish will be provided through expert presentations and NECA contractor-led panels and discussions. Registration for this conference will open in April.

Service and maintenance work presents many opportunities for NECA members. On average, 39 percent of electrical contractors' revenue comes from maintenance/service or repair work. Ninety-six percent of electrical contractors perform low-voltage work which can eventually lead to an abundance of consumer repair needs. Putting our members in a position to expand into that market and capitalize on this demand will not only set contractors up to be more profitable but also invaluable to their clients.

If your company already does service work, NECA would like to learn more about your operations and what you've found to be successful. No matter your experience level, you can help shape the 2023 Service & Maintenance Conference. We are forming an Advisory Council of NECA

members to help guide our offerings at this conference and beyond and we invite you to join.

Please fill out [this form](#) if you, or anyone you know, may be interested in collaborating on this topic.

NIC BITTLE EDUCATION CLASS REGISTRATION OPEN

Make a note to join us on June 23rd as **Nic Bittle** presents “**Revealing the Leader Within**”.

The class will be held at the **Hilton Garden Inn** located at 1000 Aguajito Road in Monterey. A room block has been secured for those who wish to stay at the hotel.

THE BAD HABITS AND WORST PRACTICES GREAT LEADERS STOP DOING IN ORDER TO INCREASE THEIR INFLUENCE

Bad leaders drive away their best people. In a time when retaining our top talent has never been more important the last thing we need is a leader who doesn't understand their influence. Great leaders attract great people while building trust on and off the job. What if I told you there was a great leader hidden inside us all?

The last thing any leader wants or needs is another list of qualities or behaviors they must adopt to become a better leader. Instead of piling on ideas and best practices that tend to overwhelm and confuse, what if instead we chipped away those bad habits to reveal a better version of ourselves. We don't need

to add more behaviors, and habits, but instead take them away. Just like a master sculptor chips away at the unwanted material to reveal their masterpiece many of the great leaders in our industry have simply eliminated their bad habits and behaviors to become a better leader themselves.

Being a great leader is more about simplifying how you lead, not complicating it. In this workshop we will identify the behaviors and bad habits many leaders can easily eliminate to have a greater degree of influence with those they serve.

In this program you will learn:

- The most common bad habits and worst practices of many leaders.
- How to replace those bad habits with best practices proven to increase your influence.
- How to retain your top talent through how you lead and communicate with your team.
- The tips, tricks, tactics, and techniques any great leader must master to become a better leader.

Target Audience – Owners, Executives, Field Foremen, General Foremen and Future Leaders

Please contact Jerri Champlin at (831) 236-1393 or jlchamplin@gmail.com to register for this class. There is

no fee for those in the Monterey Bay CA Chapter thanks to funds received through the Wendt Scholarship.

NECA Seeks Input on NECA 2023 Financial Benchmark Report

NECA and CFMA are teaming up again to develop the Financial Benchmark report. The report provides an in-depth analysis of key financial data and provides an industry standard that can be used for change order negotiations, audits, claims and more. The survey is confidential and should take less than 30 minutes to complete. **Feedback is due no later than May 24.** View FAQ sheet [here](#).



REGISTRATION OPEN FOR NECA NOW AND WINFL

It's not too late to register for Women in NECA/Future

Leaders (WIN/FL) and NECA Now Conferences for 2023 to be held back to back in San Antonio, TX.

WIN/FL

The WIN/FL Leadership Conference features two full days of education and breakout sessions including featured speakers, group discussions and networking opportunities for both groups.

Dates: April 16-17, 2023

Location: JW Marriott Hill Country, San Antonio, TX

NECA Now

Far from your typical meeting, NECA Now 2023 is a two and a half day Executive Leadership Conference focused on professional and personal growth. This year's conference will provide attendees with the opportunity to gain insights on leadership development with presentations by top business experts. There will be thirty-two different breakout sessions to choose from throughout the conference organized into the following tracks: 1) Persona and Professional Development, 2) Business Growth and Change, 3) Mentoring, Recruiting and Retaining and 4) Communication and Leadership.

Dates: April 17-19, 2023

Location: JW Marriott Hill Country, San Antonio, TX

Please contact the chapter office if you are interested in registering for this conference and don't forget...some firms still have education funds available for fees associated with this meeting.



The 2023 NECA Safety Professionals Conference will be taking place **May 24-26, 2023** in Nashville, TN. This conference is open to NECA, IBEW and electrical training ALLIANCE personnel.

Manual of Labor Units Seeking Member Participation

NECA is seeking additional member participation in the Manual of Labor Units Task Force. Biennially this group drives the update of the NECA MLU, NECA's oldest publication. Task Force members will participate in an in-person meeting in Washington, D.C. and conference calls to cooperatively update the Manual. Interested individuals must complete [this form](#), providing a letter of recommendation from their company leadership.

[Complete Form](#)



MILWAUKEE APPRENTICE OF THE MONTH

The Apprentice of the Month program is sponsored by Milwaukee Tools. The goal is to encourage apprentice participation and reward a high performing student for achieving outstanding results both in the classroom and on the job. For April 2023 the JATC has chosen to recognize apprentice **Tyler Iniguez** as the Milwaukee Apprentice of the Month. The apprentice of the month will have a dedicated parking space at the Training Center and also receive a gift provided by Milwaukee.



CONGRATULATIONS TO THOSE COMPLETING CLASSES

CPR/FIRST AID

- John Barber
- Nicholas Beck
- Priscilla Cerna
- Felix Cortez
- Pablo Flores
- Jonas Delgado Hurtado
- Andres Laureano
- Angel Mendoza
- Aaron Monroy
- Nick Prelgovisk
- Steve Rios
- David Salinas
- Tyler Western

UPCOMING CLASSES OFFERED THROUGH THE JATC

**PLEASE NOTE THAT ALL
CLASSES REQUIRE
REGISTRATION PRIOR TO
THE CLASS. PLEASE
CONTACT STACY AT
(831) 741-9069.**

3M MEDIUM VOLTAGE TERMINATION & SPLICING

This class will be offered on Tuesday, April 25th from 5:30 to 9 pm at the Training Center. Space is limited and we encourage you to contact Stacy to sign-up and guarantee your spot. There are items that participants will be required to provide and

need to get that list from Stacy in order to participate.

3M MEDIUM SPLICING & TAPING

3M is offering this class on Wednesday, April 26th from 6 to 9 pm at the Training Center. Sign-ups required by contacting Stacy prior to the class.

CPR/FIRST AID

First Aid/CPR is scheduled for **Saturday, June 10th** at the Training Center and will run from 8 am to 1 pm. To sign up for the next class, please contact Stacy. **THIS IS NOT A DROP IN CLASS. Registration Required!**

FLUKE POWER QUALITY APPLICATIONS

Fluke will be offering a Power Quality Class on Saturday, June 24th from 8 am to 11 am at the Training Center. Registration is required by contacting Stacy.

STATE CERTIFICATION PREP CLASS

We are continuing to take sign-ups while working on putting together an online Zoom class. Once the class schedule has been confirmed, all of those who have signed up will be notified.



APPRENTICE APPLICATION INFORMATION

The Tri-County Electrical JATC is accepting applications on a year-round basis. **OUR PROCEDURES HAVE CHANGED!!!** Please note that we will only accept online applications and applicants need only follow the directions contained in our website to apply. For more information regarding the process, please click in the following link:

[JATC INFORMATION](#)

**"Words are like
keys. If you
choose them
right, they can
open any heart
and shut any
mouth."**

The Mind Journal

JATC INSTRUCTORS NEEDED!

Interested in teaching? We are looking for instructors to help out with apprenticeship classes, lab classes and/or journeymen upgrade classes. If you are interested, complete and return our Instruction Position. You may also request a copy of the form from Stacy.

AVAILABILITY LIST UPDATE

On the Inside Out-of-Work List, there are 57 on Book 1, 123 on Book 2, 37 on Book 3 and 17 on Book 4. There are 2 on Book 1, 2 on Book 2, 2 on Book 3 and 0 on Book 4 for Sound & Comm. There are 28 CW's on Book 1 and 6 CW's on Book 2 and 0 on Book 3 available. There are no Inside apprentices available for work at this time. Please call Stacy with your apprentice needs.

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[Complete Form](#)



CAL POLY STUDENT CHAPTER GOLF TOURNAMENT

The Cal Poly Student Chapter of NECA is hosting a fund raising golf tournament at Eagle Ridge in Gilroy, CA on May 8, 2023. The tournament is a 10 am shotgun start. The funds that they earn from this tournament will help their team compete in the Green Energy Challenge sponsored by Electri where finalists compete at the NECA convention in Philadelphia. More details will follow, but for more information, please contact Jake Weiss at jweiss07@calpoly.edu.

SAVE THE DATE

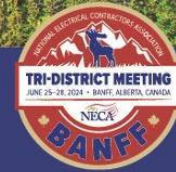
2024 TRI-DISTRICT MEETING



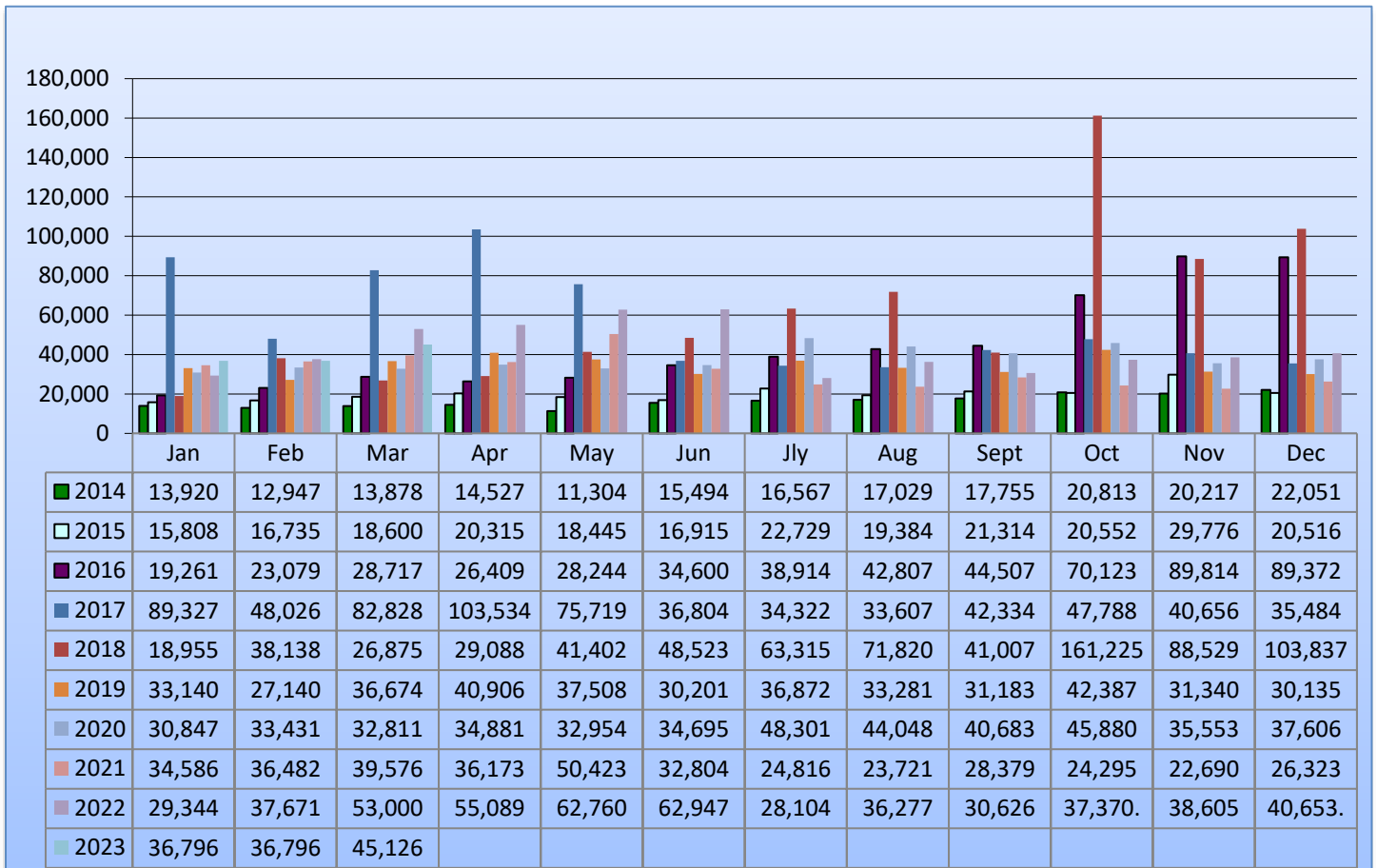
JUNE 25–28, 2024

The Fairmont Banff Springs Hotel, Alberta, Canada

For more information contact: Meetings@necanet.org



INSIDE MONTHLY HOURS REPORT





April 16-17, 2023

WIN and Future Leaders
San Antonio, TX

April 17-20, 2023

NECA NOW
San Antonio, TX

May 8, 2023

Cal Poly Student Chapter Golf Tournament
Eagle Ridge Golf Course
Gilroy, CA

May 19, 2023

Tri-County Electrical JATC Graduation
Hyatt Monterey
Monterey, CA

May 24-28, 2023

NECA Safety Conference
Nashville, TN

June 23, 2023

Nic Bittle Education Class
Revealing the Leader Within
Hilton Garden Inn
Monterey, CA

June 28-29, 2023

Service and Maintenance Conference
Hyatt Regency
Chicago, IL

September 29-October 2, 2023

NECA Convention
Philadelphia, PA