



## August, 2022

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### **5% PUBLIC WORKS RETENTION CAP BECOMES A PERMANENT STATE POLICY**

Governor Gavin Newsom just announced that he has signed our “5% Retention Cap Bill,” AB 2173 by Assemblymember Cottie Petrie-Norris (D-Laguna Beach).

The current public works 5% retention cap statute was set to expire at the end of this year. Now that AB 2173 has been signed by the Governor, the 5% public works retention cap policy is placed into California law for perpetuity.

We want to thank all of the contractors and other industry leaders who took the time to use our grassroots advocacy page to send an email to Governor Newsom asking that he sign the bill. Your voice makes a difference.

We would also like to thank Assemblymember Cottie Petrie-Norris and her staff for all of their hard work in getting AB 2173 passed into law. Assemblymember Petrie-Norris is a long-time industry supporter and we truly appreciate her continued efforts

in making prompt and fair payment in the construction industry a priority.

### **PROJECT MANAGEMENT CLASS AT ALLEGRETTO**

**Please plan to join us!**

**Thursday, September 29th  
Welcome Dinner**

Location TBD  
6pm-9pm

**Friday, September 30th  
Project Managers Impact on  
Financial Outcomes**

Instructor David Ashcraft  
8am-3pm\*

#### **Allegretto Resort**

2700 Buena Vista Dr, Paso Robles, CA 93446

Free to members of our chapter.

\$600 per-person for NECA Members of other chapters

Breakfast and lunch are included for those participating

A hotel room block has been set up at Allegretto Resort under NECA Education Course. Please contact the hotel to secure your room. Phone # (805) 369-2500 and mention **NECA**. Please note all rooms **MUST** be booked before

**TO BENEFIT ... PARTICIPATE!**

Friday, August 26th, 2022. A rate of \$235 for Thursday September 29th and \$390 for Friday, September 30th has been secured. Additional nights are available upon availability.

## Project Managers Impact on Financial Outcomes

### A Financial Management Class that your people will enjoy!

Project managers will have FUN as they work through a case study and uncover the math mystery buried in the WIP. They will calculate each column by hand to see where the numbers come from and recognize which numbers provide key information. The key information will spotlight problems and opportunities contained within the numbers of a financial report. Project managers will increase their financial fluency and be able to communicate more effectively to get the right information to make their projects more profitable.

Not to be missed!

1. How project managers impact the company income statement and balance sheet
2. How the WIP can effect year end profits and cash flow
3. Overbillings and underbillings and the impact of each
4. Analyze the difference between gross profit % and mark up %

5. WIP Case Study explaining what each column represents and where the math comes from

6. Explain what percentage of completion accounting is and why it is used

Please contact Jerri at [jlchamplin@gmail.com](mailto:jlchamplin@gmail.com) to register. Rooms are limited so please call soon!

## ELECTRI INTERNATIONAL

### ELECTRI SUMMER MEETING

At last week's ELECTRI Council's summer meeting in Washington, DC, attendees received **updates on ELECTRI's current research.**

The projects funded in January 2022 are on schedule and will be released in the coming months. Attached is the draft Lean Construction Handbook that will be part of the research produced by Robert Leicht.

The Council voted to fund **two new research initiatives:**

- *The Decline of Occupational Attendance – Changes Electrical Contractors Need to Make to Address Trade Worker Work-Life Balance (WLB) Concerns,* Lonny Simonian, California Polytechnic State University
- *Tracking Progress of Electrical Construction with Reality Capture*

Thomas Czerniawski, Arizona State University.

**ACTION ITEM – To participate on the task force for either of these projects, please contact Josh Bone at [Josh.Bone@electri.org](mailto:Josh.Bone@electri.org) or Amanda Harbison at [Amanda@necanet.org](mailto:Amanda@necanet.org)**

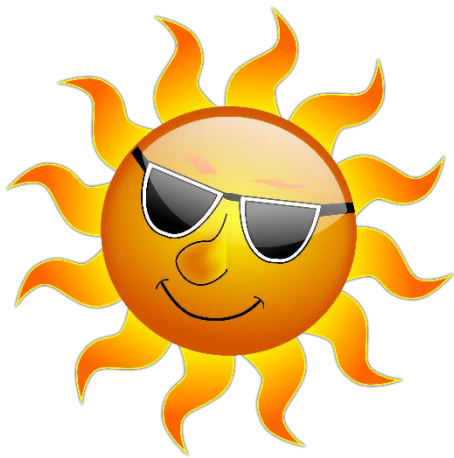
**HOW BROKEN IS IT? –** ELECTRI held a LinkedIn Live Panel on **Supply Chain Challenges in the EC Industry.** Our thanks to panelists Michael Lotfy and Eric Meadows (Schneider Electric), David Moeller (Graybar), Brad Abrams (Sonepar), Michael Plaster and Ken Alloway (ABB) and our moderator David Long, NECA CEO. In addition to the Council members at the meeting, more than 500 people joined the session via LinkedIn. [Watch the Live Panel here.](#)

**IMPROVE OPERATIONS. IMPROVE BUSINESS.** -- Thank you to our panelists for the Contractor Panel on **Managing Growth Through Operation Improvements.** Rick Jamerson (Jamerson and Bauwens Electric), Greg Gossett (ERMCO Inc.), Matthew Guarracino (JM Electrical), Greg Padalecki (Alterman Inc.), and Dan Shea (Shea Electric) all provided great insight on how to responsibly grow your company and provide career advancement opportunities for your workforce.

**WHAT DO YOUR EMPLOYEES REALLY WANT?** -- Thank you

to our panelists for the Live Council Room Session on **Employee Benefits & Flexible Work Hours**. Chris Foster (Whitehead Electric), Mike Leone (Procon Constructors Inc.), Jeff Restine (Fuller Electric), and Tony Waters (Parsons Electric) plus members of the audience all shared tactics they use to show appreciation and recognition for their employees and the role company culture plays in being able to provide a flexible workplace.

**IDEAS FROM COUNCIL COMPANIES** - **ELECTRI Council companies** are very willing to **share their thoughts, ideas, and experiences with the EC industry**. Here are several pieces, prepared by Council members, for the 2022 Academy of Electrical Contracting summer meeting. We appreciate each author's time and effort to share this information with our ELECTRI readers. [The papers can be found here.](#)



## NECA CONVENTION EARLY REGISTRATION ENDS SOON

**Early Bird registration rates for the 2022 NECA Convention end on August 3, 2022!!** As a reminder, the Convention will be held in Austin, TX, from October 14-18, 2022. This year's event not only allows you to attend in-person, but also provides you with the opportunity to experience the event virtually!

To register for the Convention, follow the below instructions:

- Log into the [NECA Registration & Hotel Book Website](#) with your individual ID and Last Name. Note – please contact the Chapter office if you do not know your individual ID
- Once logged in, follow the prompts, and register for the sessions you would like; including the full convention, just the weekend package or the virtual convention (if you aren't able to physically join us in Austin).
- After completing your registration, you will have the opportunity to add a guest ~~or book your hotel room~~. As a member of the Monterey Bay NECA Chapter, you will

automatically be placed into our room block at the Downtown Marriott.

[Click here](#) to find out more about the 2022 NECA Convention, including the full schedule of events. Please contact Jerri at the Chapter office for more information.



## WORKPLACE SAFETY 101 WEBINAR

Do you want to enhance your safety program and build a positive safety culture? State Fund offers online webinars to assist you in workplace safety. Watch this webinar to learn about the benefits of workplace safety, the 8 elements of an effective Injury and Illness Prevention Program (IIPP), and how to build safety culture in your workplace.

[VIEW  
THIS  
WEBINAR](#)

[ALL  
SEMINARS](#)



## OUTSTANDING APPRENTICE SCOTT BENSON AT NTI



Congratulations to 2022 graduate Scott Graduate who represented the Tri-County Electrical JATC at this year's National Training Institute. Well done Scott! We are all proud of you!

## CONGRATULATIONS TO THOSE COMPLETING CLASSES

**NO CLASS COMPLETIONS  
THIS MONTH  
CLASSES HELD IN LATE  
JULY WILL BE REPORTED  
NEXT MONTH**

## UPCOMING CLASSES OFFERED THROUGH THE JATC

### SIGNIFICANT CHANGES TO THE NEC

Significant Changes to the 2017 NEC with David Martinez will be held September 21, 2022 from 5:30 to 8:30 pm. No need to sign up as this is a drop in class.

### FORKLIFT/GRAD ALL

Fork Lift and Grad All will be offered on **Saturday, August 6th 8am – 12pm**. To sign up for the class, please contact Stacy at the JATC office.

### CPR/FIRST AID

First Aid/CPR will be offered on **Saturday, September 10<sup>th</sup> from 8am – 2pm** with CPR / First Aid with instructor, Merralinda Goddard. To sign up for the class, please contact Stacy at the JATC office.

## APPRENTICE APPLICATION INFORMATION

The Tri-County Electrical JATC is accepting applications on a year-round basis. **OUR PROCEDURES HAVE CHANGED!!!** Please note that we will only accept online applications and applicants need only follow the directions contained in our website to apply. For more information regarding the process, please click in the following link:

### [JATC INFORMATION](#)

## JATC INSTRUCTORS NEEDED!

The JATC is seeking instructors for apprenticeship and journeyman training courses on an ongoing basis. If you or someone that you know is interested in teaching – even to substitute or teach journeyman upgrade classes, or if you have a specialty that you would like to assist in for one night, please contact Stacy at the JATC office for more information. Your help in teaching our future generations is always greatly appreciated.

## AVAILABILITY LIST UPDATE

On the Inside Out-of-Work List, there are 38 on Book 1, 154 on Book 2, 16 on Book 3 and 5 on Book 4. There are 2 on Book 1, 1 on Book 2, 0 on Book 3 and 0 on Book 4 for Sound & Comm. There are no CW's on Book 1 and 3 CW's on Book 2 and 6 on Book 3 available. There are 4 Inside apprentice available for work at this time and new apprentices are available. Please call Stacy with your apprentice needs.



## PROJECT MANAGEMENT CLASS SCHEDULED – REMINDER!

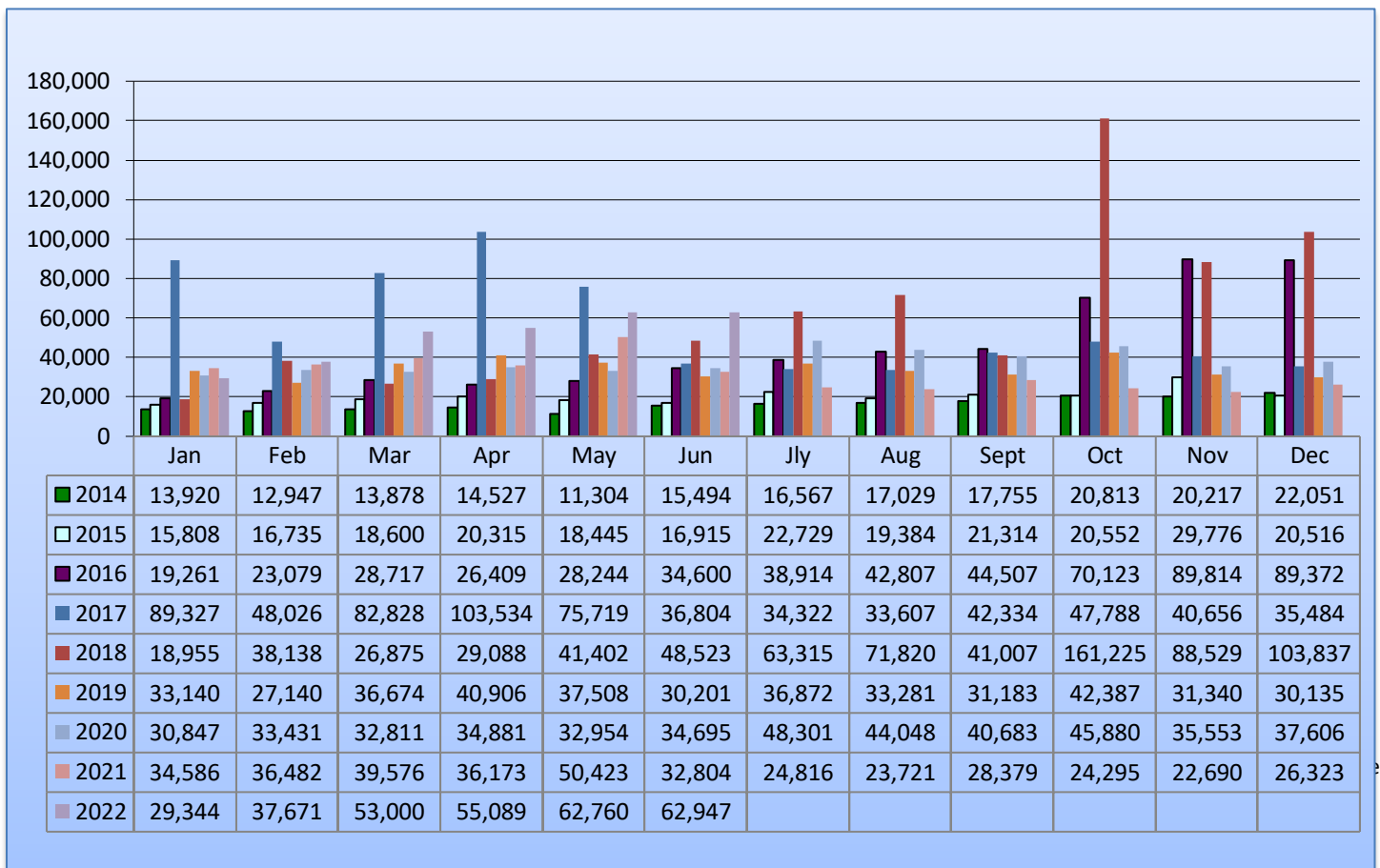
Please mark your calendar and plan to attend the next education class! Instructor David Ashcraft will present “Project Management Impact on Financial Outcomes: on Friday, September 30, 2022 at Allegretto Resort in Paso Robles. David was a very popular presenter at our last class that we held with the East Central CA and Kern County Chapters. We will be kicking off the event with a dinner on Thursday night and the full day class will begin with breakfast on Friday morning.

Topics include:

1. How project managers impact the company income statement and balance sheet
2. How the WIP can effect year end profits and cash flow
3. Overbillings and underbillings and the impact of each
4. Analyze the difference between gross profit % and mark up %
5. WIP Case Study explaining what each column represents and where the math comes from
6. Explain what percentage of completion accounting is and why it is used

Registration information has been emailed and is open. Remember, chapter members registration fees are paid by the Wendt Scholarship Funds. Don't miss out! Call Jerri today to register!

## INSIDE MONTHLY HOURS REPORT



# August

**July 31 – August 5, 2022**

National Training Institute  
University of Michigan  
Ann Arbor, MI

**September 17, 2022**

IBEW Local #234 Picnic  
Toro Regional Park  
Salinas, CA

**September 29-30, 2022**

Project Manager Education Class  
Allegretto Resort  
Paso Robles, CA

**October 15-18, 2022**

NECA National Convention  
Austin, TX

**December 9, 2022**

NECA Christmas Party  
Highlands Inn  
Carmel, CA  
By Invitation Only